



Indian Institute of Management Lucknow Admission Policy for the *blended* Masters of Business Administration (*b* MBA) Academic Year 2026-28

Eligibility: A candidate aspiring for admission into the *blended* Master of Business Administration (*b*MBA) programme must have a Bachelor's degree (10+2+3 (or 4) system) or equivalent professional qualification (CA/CS/ICWA) from a recognised university/institution in India or abroad with 50% aggregate marks or equivalent CGPA (45% in case of SC/ST/PwD candidates). Candidates must have CAT/GMAT (Focus)/GMAT/GRE/IIML *b*MBA Entrance score (only test-centre-based exam scores will be considered). The test score must be within 5 years from the test date till 31st July 2026. Minimum 3 Years full-time work experience (after graduation) as on 31st July, 2026.

Reservation: As per the central government reservation policy for admission to higher educational institutions, 15% of the seats will be reserved for Scheduled Caste (SC) and 7.5% for Scheduled Tribe (ST) candidates. 27% of the seats will be reserved for Other Backward Classes candidates belonging to the “non-creamy” layer (NC-OBC). 10% of the seats will be reserved for Economically Weaker Sections (EWS) candidates. 5% of seats will be horizontally reserved for Persons with Disabilities (PwDs) candidates.

Process of Shortlisting and Merit List Preparation:

The shortlisting will be done based on the following three-stage evaluation process:

1. Shortlisting Stage (SS),
2. Interview Stage (IS), and
3. Final Admission Stage (AS).

At each stage, candidates will be assessed based on specific criteria, and a corresponding score will be computed. The **Shortlisting Score** will determine eligibility for the interview round. The **Interview Score** will be a key component in calculating the **Final Admission Score**, which will ultimately form the basis for admission offers.

The evaluation criteria and scoring methodology for each stage are detailed as follows:

1.0 Shortlisting Stage:

The following criteria and their respective weightages will be used to compute the **Shortlisting Score**:

Sl.No.	Parameters	Weightage
1	Entrance Exam Score	50
2	HSC Marks	10
3	Bachelor's Degree Marks	20
4	Work Experience	15
5	Gender Diversity	5
Total		100

Calculation of Shortlisting Score for PI:

The detailed scoring mechanism for each criterion is outlined as follows:

1.1 Entrance Exam Score:

Candidates may apply using scores from any one of the following entrance examinations: CAT, GRE, GMAT, or GMAT Focus, taken after 31st July 2021. If a candidate has multiple valid exam scores, he/she must apply using only one score of his/her choice.

Candidates who do not possess a valid score from any of the above-mentioned examinations may opt for the IIML bMBA Entrance Examination while filling out the application form and may appear for the entrance examination accordingly.

The choice of examination score submitted in the application form will be treated as final for the current admission cycle.

The calculation of scores for the shortlisting stage is as follows:

Entrance Exam	Range of Score	Entrance exam score obtained	Example
GMAT	200 to 800 = 600	$((\text{GMAT Score} - 200) / 600) * 50$	If GMAT Score is 610, Entrance exam score will be $(610 - 200) / 600 * 50 = 34.167$ (rounded to three digits).
GMAT Focus	205 to 805 = 600	$((\text{GMAT Focus Score} - 205) / 600) * 50$	If GMAT Score is 675, Entrance exam score will be $(675 - 205) / 600 * 50 = 39.167$ (rounded to three digits).
GRE	260 to 340 = 80	$((\text{GRE Score} - 260) / 80) * 50$	If GRE Score is 280, Entrance exam score will be $(280 - 260) / 80 * 50 = 12.5$
CAT	0 to Maximum marks of respective year	$(\text{Candidate's CAT score} / \text{Highest CAT score of respective year}) \times 50$	If the candidate's CAT Score is 120 and the highest CAT Score is 176 for the respective year, then the entrance exam score will be computed as $(120 / 176) * 50 = 34.09$
IIML bMBA Entrance Exam	0 to Maximum Marks	$(\text{Candidate's score} / \text{Highest score}) \times 50$	If the candidate's Score is 100 and the highest Score is 120, then the entrance exam score will be computed as $(100 / 120) * 50 = 41.66$

1.2 HSC Score:

For calculating the aggregate percentage for HSC, the marks obtained in all subjects listed on the marksheet will be considered. **The ready reckoner presented in Table 3** may be referred to for computing the score based on the candidate's HSC marks:

General/EWS /NC-OBC		SC/ST/PwD	
Percentage[#]	Score	Percentage[#]	Score
60-65	03	60-65	04
65-70	04	65-70	05
70-75	05	70-75	06
75-80	06	75-80	07
80-85	07	80-85	08
85-90	08	85-90	09
90-95	09	90-100	10
95-100	10		

In case a candidate belonging to GEN/EWS/NC-OBC has scored 65% he/she will be awarded 4 marks & candidate belonging to SC/ST/PwD will get 05 marks. Similarly, if a candidate has scored 70%, he/she will be awarded 05 & 06 marks in GEN/EWS/NC-OBC & SC/ST/PwD categories, respectively.

1.3 Bachelor's Degree Marks:

The ready reckoner presented in Table 4 may be referred to for computing the score based on the candidate's Bachelor's degree marks:

Table 4. Ready Reckoner for bachelor degree score calculation			
General/EWS /NC-OBC		SC/ST/PwD	
Percentage [@]	Score	Percentage [@]	Score
60-65	06	60-65	08
65-70	08	65-70	10
70-75	10	70-75	12
75-80	12	75-80	14
80-85	14	80-85	16
85-90	16	85-90	18
90-95	18	90-100	20
95-100	20		

@in case a candidate belonging to GEN/EWS/NC-OBC has scored 65%, he/she will be awarded 8 marks & candidate belonging to SC/ST/PwD will get 10 marks. Similarly, if a candidate has scored 70%, he/she will be awarded 10 & 12 marks in the GEN/EWS/NC-OBC & SC/ST/PwD categories, respectively.

1.4 Work Experience Score:

The work experience as on July 31, 2026, will be considered as final for the admission process. **The ready reckoner presented in Table 5** may be referred to for computing the score based on the candidate's Work experience score:

Table 5. Ready Reckoner for computing work experience score	
Work experience in months	
Years'(Y)*	Score
3<=Y<4	2.5
4<=Y<5	5
5<=Y<6	7.5
6<=Y<7	10
7<=Y<8	12.5
8<=Y<9	15
9<=Y<10	15
10<=Y<11	15
11<=Y<12	15
12<=Y<13	12.5
13<=Y<14	10
14<=Y<15	7.5
15<=Y<16	5
16<=Y<17	2.5
Y>=17	0

**In case a candidate has 3 years and 1 month of work experience, he/she will be awarded 2.5 marks, and work experience of 3 years and 29 days will be awarded zero marks. 30 days will be counted as one completed month, irrespective of the calendar days for the given month.*

Further, in case a candidate has 11 years and 11 months, he/she will be awarded 15 marks, and work experience of 12 years will be awarded 12.5 marks.

1.5 Gender Diversity Score:

Female candidates will be awarded 5 marks for Gender Diversity.

2.0 Interview:

Candidates shortlisted on the basis of their **Shortlisting Score** will be invited for the interview. **Only candidates scoring a minimum of 12 marks out of 40 in the interview** will be considered for the final merit list preparation.

3.0 Admission Final Score:

A candidate's final score for selection in the blended MBA program for the batch 2026–28 will be calculated on the basis of the assigned weights as summarized in Table 6:

Sl. No.	Parameter	Weightage
1	Interview	40
2	Entrance Exam score	20
3	HSC Marks	5
4	Bachelor's Degree Marks	15
5	Work Experience	15
6	Gender Diversity	5
Total		100

Illustration – Final Score Calculation for a Candidate:

Candidate details		Score (General)	Score (SC/ST/PwD)
Class 12th Marks:	78%	6	7
Graduation Marks:	75	12	14
Work Experience:	4.5 years	5	5
GMAT Score:	567	30.583	30.583
Gender Diversity for Females		5	5
Score for Stage 1 Shortlist		58.583	61.583

4.0 Exam Pattern:

Mode of Exam	Online/Offline
Medium of Exam	English
Exam Type	MCQ
Exam Date	Sunday, 12 th July 2026
Exam Duration	120 Minutes

IIML bMBA Entrance Exam will consist of three sections, namely,
Verbal Ability and Reading Comprehension (VARC)
Data Interpretation and Logical Reasoning (DILR)
Quantitative Ability (QA)

5.0 Application:

A non-refundable application fee of Rs 2000 (Rupees Two Thousand Only) needs to be paid by General/NC-OBC/EWS Category candidates. Rs 1000(Rupees One thousand) needs to be paid by SC/ST/PWD candidates.

6.0 Exam Fee:

Applicant opting for the IIML *b*MBA Entrance exam has to pay a one-time nonrefundable Rs 3000(Rupees Three Thousand Only), inclusive of admission fee, as well as examination fee.

Notes:

- The minimum requirement for getting a pass in PI is 12 out of 40 marks. Names of candidates who do not pass the PI will not be included in the final merit list.
- Reservation Policy: IIM Lucknow applies the Government of India reservation policy for admission to Central Educational Institutions (CEIs).
- Any dispute concerning Admissions for the batch 2026-28 would be subject to the jurisdiction of the competent Courts within the territorial jurisdiction of the city of Lucknow only.

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